

**VESTEL BEYAZ EŐYA
SANAYİ VE TİCARET AŐ**

**SUMMARY FINANCIAL STATEMENTS
FOR THE PERIOD
01.01.2017 - 31.12.2017**

(Originally issued in Turkish)

VESTEL

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
SUMMARY FINANCIAL STATEMENTS FOR THE PERIOD
01.01.2017 – 31.12.2017

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
CONDENSED INTERIM STATEMENTS OF BALANCE SHEETS
AS OF 31 DECEMBER 2017 AND 31 DECEMBER 2016

(All amounts in thousand Turkish Lira unless stated otherwise)

ASSETS	Note	<i>Audited</i> 31.12.2017	<i>Audited</i> 31.12.2016
Current Assets		2.289.940	1.818.711
Cash and cash equivalents	4	73.679	12.829
Trade receivables		1.045.883	1.186.044
Related parties	6	1.038.802	1.182.807
Other parties	7	7.081	3.237
Other receivables		645.195	336.710
Related parties	6	511.898	258.612
Other parties	8	133.297	78.098
Derivative financial instruments		4.009	26.404
Derivative financial instruments held for trading	27	1.759	2.922
Cash flow hedges	27	2.250	23.482
Inventories	9	500.180	244.446
Prepaid expenses		13.803	11.066
Other parties	10	13.803	11.066
Current income tax assets	25	1.250	--
Other current assets		5.941	1.212
Other parties	17	5.941	1.212
Non - Current Assets		740.049	468.792
Property, plant and equipment		553.202	327.965
Land and premises	11	39.063	6.547
Land improvements	11	844	875
Buildings	11	40.838	40.247
Machinery and equipment	11	367.398	254.966
Vehicles	11	249	215
Fixtures and fittings	11	17.689	15.028
Leasehold improvements	11	4.070	3.144
Construction in progress	11	83.051	6.943
Intangible assets		118.214	97.030
Other rights	12	19	22
Capitalized development costs	12	109.806	89.931
Other intangible assets	12	8.389	7.077
Prepaid expenses		62.952	41.741
Other parties	10	62.952	41.741
Deferred tax asset	25	5.681	2.056
TOTAL ASSETS		3.029.989	2.287.503

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
SUMMARY FINANCIAL STATEMENTS FOR THE PERIOD
01.01.2017 – 31.12.2017

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
CONDENSED INTERIM STATEMENTS OF BALANCE SHEETS
AS OF 31 DECEMBER 2017 AND 31 DECEMBER 2016

(All amounts in thousand Turkish Lira unless stated otherwise)

LIABILITIES AND SHAREHOLDERS' EQUITY	Note	<i>Audited</i> 31.12.2017	<i>Audited</i> 31.12.2016
Current Liabilities		1.706.307	1.002.241
Short-term financial liabilities		281.926	26.407
Bank loans	5	281.476	26.407
Leasing debts	5	450	--
Short-term portion of long-term financial liabilities		70.051	15.691
Bank loans	5	70.051	15.691
Trade payables		1.242.281	840.474
Related parties	6	40.744	23.448
Other parties	7	1.201.537	817.026
Liabilities for employee benefits	16	26.671	23.763
Other liabilities		64.507	52.999
Related parties	6	64.507	52.999
Derivative financial instruments		9.977	27.853
Derivative financial instruments held for trading	27	5.993	27.853
Derivative financial instruments held for hedging	27	3.984	--
Current income tax liabilities	25	--	3.185
Short-term provisions	14	2.197	1.620
Other current liabilities		8.697	10.249
Other parties	7	8.697	10.249
Non-Current Liabilities		311.545	365.331
Long-term financial liabilities		179.514	206.611
Bank loans	5	178.968	206.611
Leasing debts	5	546	--
Trade payables		1.959	--
Other parties	7	1.959	--
Other payables		98.323	134.261
Related parties	6	98.323	134.261
Long-term provisions		31.749	24.459
Provisions for employee benefits	16	31.749	24.459
Shareholders' Equity		1.012.137	919.931
Paid-in capital	18	190.000	190.000
Adjustments to share capital	18	9.734	9.734
Share premium (Discount)	18	109.031	109.031
Other comprehensive income/expense not to be reclassified to profit or loss		(6.203)	(3.313)
Revaluation gain/loss		(6.203)	(3.313)
Other comprehensive income/expense to be reclassified to profit or loss		(1.352)	18.786
Cash flow hedges	24	(1.352)	18.786
Restricted reserves	18	111.627	77.019
Retained earnings	18	304.066	193.669
Net income for the period		295.234	325.005
TOTAL LIABILITIES AND EQUITY		3.029.989	2.287.503

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
SUMMARY FINANCIAL STATEMENTS FOR THE PERIOD
01.01.2017 – 31.12.2017

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
CONDENSED INTERIM STATEMENTS OF INCOME
FOR THE PERIOD ENDED 31 DECEMBER 2017 AND 31 DECEMBER 2016

(All amounts in thousand Turkish Lira unless stated otherwise)

		<i>Audited</i>	<i>Audited</i>
	Note	01.01- 31.12.2017	01.01- 31.12.2016
Revenue	19	3.857.756	3.037.017
Cost of sales	19	(3.363.747)	(2.546.704)
Gross Profit		494.009	490.313
General & Administrative expenses	21	(48.918)	(47.395)
Marketing expenses	21	(53.931)	(46.926)
Research & Development expenses	21	(36.959)	(31.351)
Other income from operating activities	22	325.713	164.643
Other expense from operating activities	22	(195.302)	(142.519)
Operating Profit/Loss		484.612	386.765
Financial income	23	128.567	109.985
Financial expense	23	(312.605)	(162.977)
Profit Before Tax		300.574	333.773
Tax benefit/(expense)		(5.340)	(8.768)
Current tax benefit/(expense)	25	(3.164)	(18.751)
Deferred tax benefit/(expense)	25	(2.176)	9.983
Net Income for the Period		295.234	325.005

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
SUMMARY FINANCIAL STATEMENTS FOR THE PERIOD
01.01.2017 – 31.12.2017

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
CONDENSED INTERIM STATEMENTS OF CASHFLOWS
FOR THE PERIOD ENDED 31 DECEMBER 2017 AND 31 DECEMBER 2016

(All amounts in thousand Turkish Lira unless stated otherwise)

	Note	<i>Audited</i> 01.01- 31.12.2017	<i>Audited</i> 01.01- 31.12.2016
Net Cash Provided by Operating Activities:		655.672	245.564
Net income for the period		295.234	325.005
Adjustments to reconcile net income		170.287	176.770
Depreciation and amortization	11	111.746	91.066
Impairment on inventories	9	907	(354)
Provisions		11.270	10.992
Provisions for employment termination benefits	16	10.693	10.730
Provisions for lawsuits and/or penalties	14	577	262
Interest income	23	(21.605)	(22.028)
Interest expense	23	47.864	22.843
Unrealized foreign exchange differences		43.440	30.838
Fair value (gain)/loss on derivative financial instruments		(20.697)	35.851
Tax (benefit)/expense		5.340	8.768
(Gain)/loss from sales of tangible assets		(478)	(239)
Other	4	(7.500)	(967)
Changes in working capital		204.766	(246.393)
(Increase)/decrease in trade receivables		140.161	(361.459)
Related parties	6	144.005	(364.101)
Other parties	7	(3.844)	2.642
(Increase)/decrease in other receivables		(55.199)	20.139
Other parties	8	(55.199)	20.139
(Increase)/decrease in inventories	9	(256.641)	17.284
(Increase)/decrease in pre-paid expenses	10	(23.948)	(38.749)
Increase/(decrease) in trade payables		403.766	109.824
Related parties	6	17.296	(1.750)
Other parties	7	386.470	111.574
Increase/(decrease) in employee termination benefits	16	2.908	3.709
Other		(6.281)	2.859
(Increase)/decrease in other assets	17	(4.729)	(920)
Increase/(decrease) in other liabilities	17	(1.552)	3.779
Cash Flows From (Used in) Operations		670.287	255.382
Employee termination benefits paid	16	(7.016)	(7.712)
Current income tax paid	25	(7.599)	(2.106)
Net Cash From Investing Activities:		(610.975)	(374.901)
Cash provided from sales of tangible assets		3.280	2.870
Acquisition of tangible assets	11	(318.614)	(89.436)
Acquisition of intangible assets	12	(42.355)	(29.723)
Cash advances and loans made to related parties	6	(253.286)	(258.612)
Net Cash From Financing Activities:		8.653	52.512
Proceeds from bank borrowings		653.271	442.600
Loans		652.275	442.600

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
SUMMARY FINANCIAL STATEMENTS FOR THE PERIOD
01.01.2017 – 31.12.2017

Other financial borrowings		996	--
Repayment of bank borrowings		(392.977)	(259.591)
Decrease in other payables to related parties	6	(50.987)	207
Dividends paid	6	(180.000)	(130.877)
Interest paid		(42.259)	(21.855)
Interest received		21.605	22.028
Net (decrease)/increase in cash and cash equivalents before the effect of exchange rate changes		53.350	(76.825)
Net (decrease)/increase in cash and cash equivalents		53.350	(76.825)
Cash and cash equivalents at the beginning of the period	4	11.840	88.665
Cash and cash equivalents at the end of the period		65.190	11.840