

**VESTEL BEYAZ EŐYA SANAYİ VE  
TİCARET ANONİM ŐİRKETİ  
FINANCIAL STATEMENTS AT  
31 DECEMBER 2010  
TOGETHER WITH AUDITORS' REPORT**

## INDEPENDENT AUDITOR'S REPORT

### **To the Shareholders and Board of Directors of Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş.**

We have audited the accompanying statement of financial position of Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş. (the Company”) as at 31 December 2010 and the statements of comprehensive income, changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

#### ***Management's responsibility for the financial statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### ***Auditor's responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements present fairly, in all material respects, the financial position of Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş., as of 31 December 2010, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

EREN Bağımsız Denetim ve Yeminli Mali Müşavirlik A.Ş.  
Member Firm of Grant Thornton International

Ayktut Halit  
Partner

Istanbul, 09.03.2011

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET A.Ş.**  
**STATEMENTS OF FINANCIAL POSITION**  
**AT 31 DECEMBER 2010 AND 2009**

(All amounts in thousands Turkish Lira ("TL") unless indicated otherwise.)

<b>Assets</b>	<b>Note</b>	<b>2010</b>	<b>2009</b>
<b>Current assets</b>			
Cash and cash equivalents	5	19.552	112.041
Financial assets held for trading	6	14.947	14.040
Trade receivables	7	444.066	347.320
Inventories	8	162.082	131.131
Other assets	9	28.114	16.526
<b>Total current assets</b>		<b>668.761</b>	<b>621.058</b>
<b>Non-current assets</b>			
Trade receivables		--	120
Property, plant and equipment	10	277.767	292.925
Intangible assets	11	22.098	14.388
Deferred tax asset	16	5.295	3.059
<b>Total non-current assets</b>		<b>305.160</b>	<b>310.492</b>
<b>Total assets</b>		<b>973.921</b>	<b>931.550</b>

The accompanying notes are an integral part of these financial statements.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET A.Ş.**  
**STATEMENTS OF FINANCIAL POSITION**  
**AT 31 DECEMBER 2010 AND 2009**

(All amounts in thousands Turkish Lira ("TL") unless indicated otherwise.)

<b>Liabilities and equity</b>	<b>Note</b>	<b>2010</b>	<b>2009</b>
<b>Current liabilities</b>			
Borrowings	12	79.985	67.400
Trade payables	13	270.984	195.797
Taxation on income	16	--	4.621
Provision for expenses	14	14.223	5.595
Other liabilities	15	7.401	5.410
<b>Total current liabilities</b>		<b>372.593</b>	<b>278.823</b>
<b>Non-current liabilities</b>			
Borrowings	12	66.996	42.932
Employee termination benefits	17	7.231	4.150
Deferred tax liability	16	11.070	11.771
<b>Total non-current liabilities</b>		<b>85.297</b>	<b>58.853</b>
<b>Equity</b>			
Share capital	18	205.720	205.720
Share premium		109.031	109.031
General reserves		201.280	279.123
<b>Total equity</b>		<b>516.031</b>	<b>593.874</b>
<b>Commitments and contingencies</b>	19	--	--
<b>Total liabilities and equity</b>		<b>973.921</b>	<b>931.550</b>

The accompanying notes are an integral part of these financial statements.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET A.Ş.**  
**STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE YEARS ENDED 31 DECEMBER 2010 AND 2009**

(All amounts in thousands Turkish Lira ("TL") unless indicated otherwise.)

	Note	2010	2009
Revenue	20	1.424.256	1.297.296
Cost of sales	21	(1.318.387)	(1.075.335)
<b>Gross profit</b>		<b>105.869</b>	<b>221.961</b>
Research and development expenses		(13.865)	(10.039)
Selling expenses		(40.399)	(28.989)
General and administrative expenses		(21.985)	(15.612)
Other income	23	3.847	8.190
Other expense	23	(2.959)	(7.446)
<b>Operating profit</b>		<b>30.508</b>	<b>168.065</b>
Financing income	24	97.719	117.012
Financing expense	24	(99.999)	(143.161)
<b>Profit before taxation</b>		<b>28.228</b>	<b>141.916</b>
Taxation on income	16	(3.667)	(25.199)
<b>Net profit for the year</b>		<b>24.561</b>	<b>116.717</b>
Comprehensive income (expense)		--	--
<b>Total comprehensive income for the year</b>	4	<b>24.561</b>	<b>116.717</b>
Basic and fully diluted earnings per share (TL, full)		<b>0,13</b>	<b>0,61</b>

The accompanying notes are an integral part of these financial statements.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET A.Ş.**  
**STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED 31 DECEMBER 2010 AND 2009**

(All amounts in thousands Turkish Lira ("TL") unless indicated otherwise.)

	<b>Share capital</b>	<b>Share premium</b>	<b>General reserves</b>	<b>Total equity</b>
<b>Balance at 01 January 2009</b>	<b>205.720</b>	<b>109.031</b>	<b>168.204</b>	<b>482.955</b>
Dividends paid	--	--	(5.798)	(5.798)
Transactions with owners	205.720	109.031	162.406	477.157
Net profit for the year	--	--	116.717	116.717
Other comprehensive income	--	--	--	--
<b>Balance at 01 January 2010</b>	<b>205.720</b>	<b>109.031</b>	<b>279.123</b>	<b>593.874</b>
Dividends paid	--	--	(102.404)	(102.404)
Transactions with owners	205.720	109.031	176.719	491.470
Net profit for the year	--	--	24.561	24.561
Other comprehensive income	--	--	--	--
<b>Balance at 31 December 2010</b>	<b>205.720</b>	<b>109.031</b>	<b>201.280</b>	<b>516.031</b>

The accompanying notes are an integral part of these financial statements.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET A.Ş.**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED 31 DECEMBER 2010 AND 2009**

(All amounts in thousands Turkish Lira ("TL") unless indicated otherwise.)

	Note	2010	2009
<b>Profit before taxation</b>		<b>28.227</b>	<b>141.916</b>
Adjustment to reconcile profit before taxation to net cash provided from operating activities:			
Depreciation expense	10	49.123	48.601
Amortization charge	11	3.752	5.742
Provision for employee termination benefits	17	4.063	3.309
Provision for diminution in value of inventories	8	(1.808)	(2.636)
Unearned interest on receivables	24	3.076	3.234
Unearned interest on payables	24	(3.188)	(5.142)
Interest income	24	(1.274)	(5.348)
Interest expense	24	3.245	15.931
Provision for financial assets available for sale		(506)	(1.043)
Forward expense accruals	14	5.909	--
Provision for expense accruals	14	8.628	423
Profit on sale of property, plant and equipment		(238)	(125)
Loss on sale of property, plant and equipment		77	--
<b>Operating profit before changes in working capital</b>		<b>99.086</b>	<b>204.862</b>
Trade receivables		(99.702)	(116.602)
Inventories		(29.143)	12.604
Other assets		(11.588)	4.772
Trade payables		78.375	(64.469)
Other liabilities		(4.900)	(1.645)
Taxes paid		(11.225)	(23.054)
<b>Net cash provided by operating activities</b>		<b>20.903</b>	<b>16.468</b>
<b>Cash flows from investing activities</b>			
Purchases of property, plant and equipment	10	(34.325)	(14.873)
Purchases of intangible assets	11	(12.705)	(10.009)
Changes in financial assets held for trading		(401)	(12.997)
Proceeds from sale of property, plant and equipment		1.764	1.341
<b>Net cash used in investing activities</b>		<b>(45.667)</b>	<b>(36.538)</b>
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		136.191	293.750
Repayment of borrowings		(100.054)	(266.822)
Dividend paid		(102.404)	(5.798)
Interest received		1.274	5.348
Interest paid		(2.732)	(13.995)
<b>Net cash provided by (used in) financing activities</b>		<b>(67.725)</b>	<b>12.483</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(92.489)</b>	<b>(7.587)</b>
<b>Cash and cash equivalents at beginning of year</b>		<b>112.041</b>	<b>119.628</b>
<b>Cash and cash equivalents at end of year</b>	5	<b>19.552</b>	<b>112.041</b>

The accompanying notes are an integral part of these financial statements.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

(All amounts in thousands Turkish Lira (“TL”) unless indicated otherwise.)

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**1. ORGANIZATION AND NATURE OF ACTIVITIES**

Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş. (the “Company” or “Vestel Beyaz Eşya”) was incorporated in 1997 under the Turkish Commercial Code and was registered in Istanbul, Turkey. The registered office address of the Company is located at Ambarlı, Petrol Ofisi Dolum Tesisleri Yolu, Zorlu Plaza, Avcılar / Istanbul- Turkey.

The Company is a member of the Vestel Group of Companies which are under the control of the Ahmet Nazif Zorlu family. The Company sells all of its products to Vestel Dış Ticaret A.Ş. (“Vestel Foreign Trade”), which sells them outside of Turkey and Vestel Dayanıklı Tüketim Malları Pazarlama A.Ş. (“Vestel Domestic Marketing”), which sells them to customers in Turkey both of which is members of the Vestel Group of Companies and are not owned or controlled by the Company.

The Company started working actively in 1999 and is engaged in the manufacture of refrigerators, room air conditioning units, washing machines, cookers, dishwashers and water heaters. The Company’s production facilities are located in Manisa industrial site with total area of 395.000 square meters.

The Company is registered to Capital Market Board and its shares have been quoted to Istanbul Stock Exchange since 21 April 2006.

**2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS**

**2.1. Basis of preparation**

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as developed and published by the International Accounting Standards Board (“IASB”).

The financial statements have been prepared under the historical cost convention, other than financial assets which are stated at fair value.

**2.2 Measurement currency, reporting currency**

Together with the ending of the hyperinflationary period the balances adjusted for inflation as of the last preceding balance sheet date from the opening balances of the assets, liabilities and equity accounts as of 1 January 2006.

The Company maintains its books of account and prepares their statutory financial statements in Turkish Lira (“TL”) in accordance with the Turkish Commercial Code, tax legislation and the Uniform Chart of Accounts issued by the Ministry of Finance. The accompanying financial statements have been prepared on the basis of the Company’s statutory records with adjustments and reclassifications for the purpose of fair presentation in accordance with IFRS.

**2.3 Comparable financial information and reclassification of prior period financial statements**

The balance sheets with the accompanying notes as of 31.12.2010 and 2009 and statement of income, cash flow and changes in equity with the accompanying notes for the twelve months period ended 31.12.2010 and 2009 are presented as comparatively.

For the compatibility of the current financial statements these financial statements are reclassified if necessary.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

(All amounts in thousands Turkish Lira (“TL”) unless indicated otherwise.)

**2.4 Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Company**

a) Standards, amendments and interpretations effective in 2010:

- Annual Amendments to IFRS in 2009
- IFRS 2 “Share Based Payment”
- IAS 39 “Financial Instruments: Recognition and Measurement”
- IFRS 3 “Business Combinations” and IAS 27 “Consolidated and Separate Financial Statements”
- IFRIC 17, “Distributions of Non-cash Assets to Owners”
- IFRIC 18, “Transfers of Assets from Customers”

b) Standards, amendments and interpretations effective in 2011 but not early adopted by the Company:

- IAS 24, “Related party disclosure”
- IFRIC Interpretation 19 “Extinguishing Financial Liabilities with Equity Instruments”
- IFRIC Interpretation 14 “IAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction”
- IAS 32 “Financial Instruments: Presentation”
- IFRS 9, “Financial Instruments: Measurement and reclassification”
- IFRS 1 “First Time Adoption of International Financial Reporting Standards”
- IFRIC 9 “Reassessments of Embedded Derivatives”
- IAS 12 “Income Taxes”
- Annual Amendments to IFRS in May 2010

Management of the Company anticipates that all of the pronouncements detailed in (a) and (b) above will be adopted in the Company’s accounting policy for the first period beginning after the effective date of the pronouncement. Management of the Company has decided that these new standards and interpretations have been issued but are not expected to have a material impact on the Company’s financial statements.

**2.5 Critical accounting estimates, assumptions and judgments**

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. These estimates are reviewed periodically and as adjustments become necessary they are reported in earnings in the periods in which they become known.

The key assumption concerning the future and other key sources of estimation uncertainty at the balance sheet date and the significant judgments are set out below:

- When setting aside the provision for legal claims the probability of losing the related case and the results to expect to be suffered in the event that the legal counsel of the Company and management of the Company make their best estimates to calculate the provision required under note 14.

- As for the diminution in value of stocks, all stocks are subjected to review and their usage possibility ascertained on basis of the opinion of the technical personnel; provisions are set aside for items expected not to have usage possibility. Calculation of net realizable values of stocks is based on selling prices as disclosed by selling price lists after deduction for average discounts given during the year and selling expenses to be incurred for the realization of stocks. If the net realizable value of any stock falls under its cost price appropriate provisions are therefore set aside.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

(All amounts in thousands Turkish Lira (“TL”) unless indicated otherwise.)

- Property, plant and equipment and intangible assets held for use in the production or supply of goods or services, or for administrative purposes, are stated in the balance sheet at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. The Company estimates that the useful lives of tangible and intangible assets. Depreciation is charged using the straight line basis over the useful lives which depend on the best estimation of the management. Useful lives of property, plant and equipment and intangible assets are reviewed at each balance sheet dates and make changes if necessary.

### **2.6 Offsetting**

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously.

## **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies followed in the preparation of the accompanying financial statements are summarized below:

### **Foreign currency translations and transactions**

Transactions are recorded in Turkish Lira, which is the Company’s functional currency. Transactions in foreign currencies during the periods have been translated at the exchange rates prevailing at the dates of these transactions. Balance sheet items denominated in foreign currencies have been translated at the exchange rates prevailing at the balance sheet dates. Exchange gains or losses arising from settlement and translation of foreign currency items have been included in the financing income or expense accounts as appropriate.

As of 31 December 2010 and 2009, the foreign exchange rates used by the Company are as follows:

	<b>2010</b>	<b>2009</b>
US Dollar	1,5460	1,5057
EUR	2,0491	2,1603

### **Property, plant and equipment depreciation**

Property, plant and equipment held for use in the production or supply of goods or services, or for administrative purposes, are stated in the balance sheet at cost, restated in equivalent purchasing power at 31 December 2005 less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount. The recoverable amount of property, plant and equipment is the greater of net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

Property, plant and equipment in the course of construction for production, rental or administrative purposes, or for purposes not yet determined, are carried at cost, less any identified impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalized in accordance with the Company’s accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation is charged so as to write off the cost or valuation of assets, other than land and properties under construction, over their estimated useful lives, using the straight line basis over the following years stated below:

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**NOTES TO FINANCIAL STATEMENTS**  
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(All amounts in thousands Turkish Lira (“TL”) unless indicated otherwise.)

	<b>Year</b>
Land	Nil
Land improvements	8 – 25
Buildings	25 – 50
Leasehold improvements	5
Plant and machinery	5 – 20
Motor vehicles	5
Furniture and fittings	5 – 10

The carrying values of property, plant and equipment are reviewed for impairment periodically and when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in income.

**Intangible assets**

Expenditure on intangible assets is amortized using the pro-rata basis over their useful lives, not exceeding 5 years.

*Research and development costs*

Research expenditure is recognized as an expense as incurred.

Costs incurred on development projects (relating to the design and testing of new or improved products) are recognized as intangible assets to the extent that the expenditure is expected to generate future economic benefits. Development costs that have been capitalized are amortized on a pro-rata basis over a period of 5 years which in the estimated period over which the technology is expected to lead the market and have commercial value.

The carrying values of capitalized research and development expenditure are reviewed for impairment periodically and when events or changes in circumstances indicate that the carrying value may not be recoverable.

*Other intangible assets*

Expenditures on acquired patents and licenses are capitalized and amortized using the straight-line basis over their estimated useful life, not exceeding a period of 5 years.

**Impairment of assets**

At each balance sheet date, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash generating unit to which the asset belongs. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Impairment losses are recognized as an expense immediately.

**Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Borrowing costs of qualifying assets are not added to the cost of those assets for the period during which construction to get them ready for their intended use or sale is suspended. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets. All other borrowing costs are recognized in net profit or loss in the period in which they are incurred.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**NOTES TO FINANCIAL STATEMENTS**  
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(All amounts in thousands Turkish Lira (“TL”) unless indicated otherwise.)

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**Bank borrowings**

Interest-bearing bank loans and overdrafts are recorded in the amount of the proceeds received, net of direct issue costs. Finance charges, including premiums payable on settlement or redemption, are accounted for on an accrual basis and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

**Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Company expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

**Warranty provision**

This provision reflects the costs and expenses for which the Company responsible for servicing its products sold which malfunction due to production defects. Technical service costs which may be incurred in the future with respect to the sales in the current year are estimated by the Company’s management on the basis of past experience.

**Contingent assets and contingent liabilities**

Transactions that may give rise to contingencies and commitments are those for which the outcome and the performance will be ultimately confirmed only on the occurrence or non-occurrence of certain future events, unless the expected performance is not very likely. Accordingly, contingent losses are recognized in the financial statements if a reasonable estimate of the amount of the resulting loss can be made. Contingent gains are reflected only if it is probable that the gain will be realized.

**Leases**

*Finance Lease* – Leases in terms of which the Company assumes substantially all of the risks and rewards of ownership are classified as finance leases. Assets held under finance leases are recognized as assets of the Company at their fair value at the date of acquisition. The corresponding liability to the Company is included in the balance sheet as a finance lease obligation. Finance costs, which represent the difference between the total leasing commitments and the fair value of the assets acquired, are charged to the income statement over the term of the relevant lease so as to produce a constant periodic rate of interest on the remaining balance of the liability for each accounting period. Capitalized leased assets are depreciated in accordance with the depreciation policy noted above.

*Operating lease*

Leases of assets under which all the risks and rewards of ownership are effectively retained by the lesser are classified as operating leases. Lease payments on operating lease are recognized as an expense on a straight-line basis over the lease term.

**Related parties**

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making the financial and operating decisions. For the purpose of these financial statements shareholders are referred to as related parties. Related parties also include individuals that are principal owners, management and members of the Company’s Board of Directors and their families.

**Government incentives and subsidies**

These are reflected in the financial statements when the Company has complied with all of the requirements and reasonable assurance is formed that incentive or assistance will be obtained.

Liabilities to Governmental departments which may be forgone by the Authorities are accepted as Government incentives when reasonable assurance is formed that such liabilities will not be paid because the Company has complied with all the requirements related to the liability.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**NOTES TO FINANCIAL STATEMENTS**  
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(All amounts in thousands Turkish Lira (“TL”) unless indicated otherwise.)

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**Recognition and derecognition of financial instruments**

The Company recognizes a financial asset or financial liability in its balance sheet when and only when it becomes a party to the contractual provisions of the instrument. The Company derecognizes a financial asset or a portion of a financial asset when and only when it loses control of the contractual rights that comprise the financial asset or a portion of a financial asset or when a financial asset or a portion of a financial asset expires. The Company derecognizes a financial liability when and only when a liability is extinguished and that is when the obligation specified in the contract is discharged, cancelled and expires.

**Employee benefits**

Under Turkish Labour Law, the Company is required to pay termination benefits to each employee who has completed one year of service and whose employment is terminated without due cause, or who retires in accordance with social insurance regulations, is called up for military service or dies.

**Revenue recognition**

Revenue is recognized at the moment goods are invoiced on the basis of physical delivery by the Company. Revenue is shown net of value added and sales taxes, discounts and returns.

**Financial assets held for trading**

Financial assets held for trading are either acquired for generating a profit from short-term fluctuations in price or dealers’ margin, or included in a portfolio in which a pattern of short-term profit making exists.

Financial assets at fair value through profit or loss are initially recognised at cost and are subsequently re-measured at fair value based on quoted bid prices. All related realised and unrealised gains and losses are included in the consolidated income statement.

**Trade receivables**

Trade receivables are measured at initial recognition at fair value, and are subsequently measured at amortized cost using the effective interest rate method to set an allowance for unearned interest. Appropriate allowances for estimated irrecoverable amounts are recognized in profit or loss when there is objective evidence that the asset is impaired. The allowance recognized is measured as the difference between the asset’s carrying amount and the present value of estimated future cash flows discounted at the effective interest rate computed at initial recognition.

**Trade payables**

Trade payables are initially measured at fair value, and are subsequently measured at amortized cost, using the effective interest rate method to set an allowance for unearned interest.

**Inventories**

Inventories are stated at the lower of cost and net realizable value. Costs comprise direct materials and, where applicable, direct labour costs and those overheads (based on normal operating capacity) that have been incurred in bringing the inventories to their present location and condition but excludes borrowing cost. Cost is calculated by using the weighted average method. Net realizable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

**Derivative financial instruments**

The Company holds derivative financial instruments to hedge its foreign currency risk exposures. The Company engages in cross currency forward contracts.

Derivatives are recognized initially at fair value; attributable transaction costs are recognised in statement of income when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes in the fair value of such derivatives are recognised in the statement of income as part of finance income and costs.

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**Income taxes**

Tax expense (income) is the aggregate amount included in the determination of net profit or loss for the period in respect of current and deferred tax.

Deferred income tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred income tax liabilities are recognized for all taxable temporary differences.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

**Earnings per share**

The calculation of the basic and diluted earnings per share is based on net profit for the related year ended divided by the weighted average number of ordinary shares outstanding during the year.

Turkish companies may increase their share capital by the issue of bonus shares from distributions made from accumulated prior period earnings and revaluation fund reserves. In the calculation of basic earnings per share these bonus shares are considered as shares issued and the weighted average number of ordinary shares outstanding during the year or the period is adjusted retrospectively to take into account the bonus share issues.

**Cash and cash equivalents**

Cash and cash equivalents presented in the cash flow statements include cash and bank deposits which have a maturity of 3 months or shorter.

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**4. EARNING PER SHARE**

	<b>2010</b>	<b>2009</b>
Shares outstanding at beginning of year	190.000.000	190.000.000
New shares issued	--	--
<b>Shares outstanding at end of year</b>	<b>190.000.000</b>	<b>190.000.000</b>
Net profit attributable to shareholders	24.561	116.717
Weighted average number of ordinary shares in issue	190.000.000	190.000.000
<b>Basic and diluted earnings per share (TL, full)</b>	<b>0,13</b>	<b>0,61</b>

**5. CASH AND CASH EQUIVALENTS**

Cash in hand	57	40
Cash at banks		
- Demand deposit	14.076	27.475
- Time deposit	5.419	84.526
	<b>19.552</b>	<b>112.041</b>

As of balance sheet dates, the maturity date of time deposit account was 03.01.2011 (31.12.2009: 05.01.2010) and the interest rate is given below:

- TL	8,7%	6,8%
- USD	--	1,5%
- EUR	0,5% - 2,5%	0,9%

**6. FINANCIAL ASSETS HELD FOR TRADING**

Financial assets held for trading	<b>14.947</b>	<b>14.040</b>
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Financial assets held for trading was purchased on 16.04.2009.

As of 31.12.2010, valuation of bonds resulted a fair value loss which was accounted under financing expenses amounting to TL 537 (31.12.2009: TL 1.043).

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**7. TRADE RECEIVABLES**

	<b>2010</b>	<b>2009</b>
<b>Current</b>		
- Third parties	1.641	1.338
- Related parties, note 25	299.781	266.814
Notes receivable		
- Related parties, note 25	141.423	81.306
Others	3.874	--
	446.719	349.458
Unearned interest on receivables (-)	(2.615)	(2.100)
Allowance for doubtful receivables (-)	(38)	(38)
	<b>444.066</b>	<b>347.320</b>

**8. INVENTORIES**

Raw materials	110.798	87.052
Work in process	5.043	4.559
Finished goods	46.106	41.551
Merchandise	611	256
Spares and supplies	122	119
	162.680	133.537
<b>Provision for diminution in value (-)</b>		
Raw materials	(440)	(1.656)
Finished goods	(158)	(750)
	<b>162.082</b>	<b>131.131</b>

Movement of allowance for diminution in value of inventories is as follows:

<b>Opening balance, 01 January</b>	<b>(2.406)</b>	<b>(5.042)</b>
Charge for the year	--	2.636
Disposal of impaired stocks during the year	1.808	--
	<b>(598)</b>	<b>(2.406)</b>

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**9. OTHER ASSETS**

	<b>2010</b>	<b>2009</b>
Prepaid expenses	1.664	1.627
VAT receivable	24.401	13.893
Due from personnel	86	66
Prepaid taxes	1.188	--
Other	775	940
	<b>28.114</b>	<b>16.526</b>

**10. PROPERTY, PLANT AND EQUIPMENT**

	<b>01.01.2010</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfers</b>	<b>31.12.2010</b>
<b>Cost</b>					
Land	6.844	--	--	--	6.844
Land improvements	2.722	21	--	--	2.743
Buildings	63.552	213	--	5	63.770
Leasehold improvements	1.581	168	--	42	1.791
Plant and machinery	467.210	1.777	(13.354)	17.256	472.889
Motor vehicles	290	43	--	--	333
Furniture and fixtures	17.715	1.825	(323)	869	20.086
Construction in progress	3.587	30.278	--	(18.172)	15.693
	<b>563.501</b>	<b>34.325</b>	<b>(13.677)</b>	<b>--</b>	<b>584.149</b>
<b>Accumulated depreciation</b>					
Land improvements	1.460	159	--	--	1.619
Buildings	18.537	2.416	--	--	20.953
Leasehold improvements	1.236	295	--	--	1.531
Plant and machinery	237.669	43.825	(13.025)	--	268.469
Motor vehicles	180	39	--	--	219
Furniture and fixtures	11.494	2.389	(292)	--	13.591
	<b>270.576</b>	<b>49.123</b>	<b>(13.317)</b>	<b>--</b>	<b>306.382</b>
<b>Net book value</b>	<b>292.925</b>				<b>277.767</b>

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	<b>01.01.2009</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfers</b>	<b>31.12.2009</b>
<b>Cost</b>					
Land	6.844	--	--	--	6.844
Land improvements	2.711	4	--	7	2.722
Buildings	63.508	44	--	--	63.552
Leasehold improvements	1.507	3	--	71	1.581
Machinery and equipment	445.706	1.805	(57)	19.756	467.210
Motor vehicles	578	79	(367)	--	290
Furniture and fixtures	16.581	822	(3)	315	17.715
Construction in progress	11.620	12.116	--	(20.149)	3.587
	<b>549.055</b>	<b>14.873</b>	<b>(427)</b>	<b>--</b>	<b>563.501</b>
<b>Accumulated depreciation</b>					
Land improvements	1.302	158	--	--	1.460
Buildings	16.136	2.401	--	--	18.537
Leasehold improvements	755	481	--	--	1.236
Machinery and equipment	194.532	43.144	(7)	--	237.669
Motor vehicles	381	53	(254)	--	180
Furniture and fixtures	9.131	2.364	(1)	--	11.494
	<b>222.237</b>	<b>48.601</b>	<b>(262)</b>	<b>--</b>	<b>270.576</b>
<b>Net book value</b>	<b>326.818</b>				<b>292.925</b>

The Company’s policy is to trace all material and significant fixed asset additions under construction in progress and transfer to the related fixed asset accounts when the construction process is completed. Construction-in-progress balance represented investment made to increase its first and second refrigerator, washing machine, cooker and dishwasher factories.

Leased assets included in the table above comprise plant and machinery amounting to TL 9.290 net of accumulated depreciation. (2009: TL 13.772).

As of 31.12.2010, property, plant and equipment were insured for TL 705.580 (2009: TL 666.368).

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**11. INTANGIBLE ASSETS**

	<b>01.01.2010</b>	<b>Additions</b>	<b>Disposals</b>	<b>31.12.2010</b>
<b>Cost</b>				
Rights	6.637	2	--	6.639
Development cost	28.364	12.035	(1.422)	38.977
Other intangible assets	1.635	668	--	2.303
	<b>36.636</b>	<b>12.705</b>	<b>(1.422)</b>	<b>47.919</b>
<b>Accumulated amortization</b>				
Rights	6.624	2	--	6.626
Development cost	14.486	3.452	(179)	17.759
Other intangible assets	1.138	298	--	1.436
	<b>22.248</b>	<b>3.752</b>	<b>(179)</b>	<b>25.821</b>
<b>Net book value</b>	<b>14.388</b>			<b>22.098</b>
	<b>01.01.2009</b>	<b>Additions</b>	<b>Disposals</b>	<b>31.12.2009</b>
<b>Cost</b>				
Rights	6.625	12	--	6.637
Development cost	19.759	9.656	(1.051)	28.364
Other intangible assets	1.294	341	--	1.635
	<b>27.678</b>	<b>10.009</b>	<b>(1.051)</b>	<b>36.636</b>
<b>Accumulated amortization</b>				
Rights	6.622	2	--	6.624
Development cost	9.025	5.461	--	14.486
Other intangible assets	859	279	--	1.138
	<b>16.506</b>	<b>5.742</b>	<b>--</b>	<b>22.248</b>
<b>Net book value</b>	<b>11.172</b>			<b>14.388</b>

Rights mainly comprise computer software development costs and software licenses. Development cost principally comprise internally generated expenditure on development costs on refrigerator, room air conditioning unit projects, washing machine, cookers and dishwasher factories where it is reasonably anticipated that the costs will be recovered through future commercial activity.

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**12. BORROWINGS**

	<b>2010</b>	<b>2009</b>
<b>Current</b>		
Turkish Lira bank loans	30.228	--
Foreign currency bank loans	49.757	67.400
	<b>79.985</b>	<b>67.400</b>
<b>Non-current</b>		
Foreign currency bank loans	<b>66.996</b>	<b>42.932</b>

The Company obtained various loans from non-Turkish financial institutions with a maturity of 5 years in years between 2003-2007 for financing investments in production machinery and equipment. As of 31.12.2010, the Company’s borrowings under these facilities included a short term payable of TL 14.665 (2009: TL 20.346) and long term payable of TL 20.472 (2009: TL 42.932). The principal amounts of these loans are repayable at six months intervals and the last repayment date is December 2015. The annual interest rate is between Euribor + 0,3% and 0,75%.

As of 31.12.2010, The Company also obtained various Turkish Lira and foreign currency bank loans for operational purposes which included a short term payable of TL 65.320 (TL 30.228, EUR 17.126 thousand), (2009: TL 47.054 (USD 19.715 thousand, EUR 8.040 thousand)) and long term payable of TL 46.524 (EUR 22.705 thousand). The annual interest rate is 9,2 % for TL and 1,58 % - 2,72 % for EUR.

As of the balance sheet dates, the maturity breakdown of bank borrowings are summarized below:

Due in one year	79.985	67.400
One to two years	54.452	21.652
Two to three years	4.757	8.203
Three to four years	4.592	4.941
Four to five years	3.040	4.790
Over five years	155	3.346
	<b>146.981</b>	<b>110.332</b>

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**13. TRADE PAYABLES**

	<b>2010</b>	<b>2009</b>
Current accounts		
- Third parties	268.281	192.640
- Related parties, note 25	3.791	3.618
Other	--	--
	272.072	196.258
Unearned interest on payables (-)	(1.088)	(461)
	<b>270.984</b>	<b>195.797</b>

**14. PROVISION FOR EXPENSES**

Warranty provision	7.861	5.327
Forward provision expense	5.909	--
Expense accruals	453	268
	<b>14.223</b>	<b>5.595</b>

	<b>Warranty expense</b>	<b>Expense accruals</b>	<b>Forward provision expense</b>	<b>Total</b>
<b>Beginning balance</b>	<b>5.327</b>	<b>268</b>	<b>--</b>	<b>5.595</b>
Charge for the year	7.475	185	5.909	<b>13.569</b>
Disposals	(4.941)	--	--	<b>(4.941)</b>
<b>Closing balance</b>	<b>7.861</b>	<b>453</b>	<b>5.909</b>	<b>14.223</b>

**15. OTHER LIABILITIES**

Income tax and social security payables	4.753	3.794
Due to personnel	2.634	1.609
Other	14	7
	<b>7.401</b>	<b>5.410</b>

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**16. TAXATION ON INCOME**

**a. Current taxation**

	<b>2010</b>	<b>2009</b>
Current	(6.604)	(27.676)
Deferred	2.937	2.477
<b>Taxation on income</b>	<b>(3.667)</b>	<b>(25.199)</b>

In Turkey, the corporation tax rate on the profits for the calendar year 2010 is 20% (2009: 20%). Taxable profits are calculated by modifying accounting income for certain exclusions and allowances for tax purposes from the profit disclosed in the statutory income. No other taxes are paid unless profits are distributed.

In Turkey no taxes are withheld from undistributed profits, profits added to share capital (bonus shares) and dividends paid to other resident companies. Other than those, profits distributed in dividend to individuals and non-resident companies are subject to withholding at the rate of 15%.

In Turkey, the tax legislation does not permit a parent company and its affiliates to file a consolidated tax return. Therefore, provision for taxation charge, as reflected in the accompanying consolidated financial information, has been calculated on a separate-entity basis.

In Turkey the exemption period granted on profits from the sale of investment shares and immovable property by Corporation Tax Law transitory articles No. 28 and 29 expired on 31 December 2004. However this exemption was re-enacted by Law No. 5281 on permanent basis in effect from 1 January 2005. Accordingly, 75% of profits from the sale of investments and immovable held for a minimum of two years will be tax exempt provided the sale proceeds are collected within two years and 75% of the profit is added to share capital or is kept in a special reserve account for a minimum of five years.

In Turkey companies were allowed to deduct 40% of the value of fixed assets (exceeding TL 6.000) purchased after 24 April 2003 (investment allowances) from their taxable profits as investment incentive. Such investment deduction is also not subject to income tax withholding. The investment deductions not used in any year because of insufficient profits may be carried to future periods. Investment allowances related to fixed assets purchased or to be purchased under Investment Incentive Certificates granted or applied for before 24 April 2003, may be based on up to 100% of the investment value in fixed assets, but these are subject to tax at 19.8%. Investment allowances have been cancelled as from 1 January 2006 but investment allowances earned prior to this date may be used up to 31 December 2008; any balance unused after this date may not be carried forward; if this option is exercised the balance of taxable profit after deduction of investment allowances is to be taxed at 30%.

In Turkey tax losses that are reported in the Corporation Tax in Turkey return may be carried forward and deducted from the corporation tax base for a maximum of five consecutive years.

The Turkish Tax Procedural Law does not include a procedure for formally agreeing tax assessments. Tax returns must be filed within three and half months of the year-end and may be subject to investigation, together with their underlying accounting records, by the tax authorities at any stage during the following five years.

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A reconciliation of the Company’s tax expense is as follows:

	<b>2010</b>	<b>2009</b>
<b>Profit before tax</b>	<b>28.227</b>	<b>141.916</b>
Income not subject to tax	1.565	(4.790)
Tax effect of permanent differences and valuation allowances, net	1.080	(7.010)
Research and development allowances	(9.890)	(6.649)
Disallowable expenses	(2.650)	2.526
Income subject to taxation	18.332	125.993
Tax calculated at a tax rate of 20% (2009: 20%)	3.667	25.199
<b>Income tax expense</b>	<b>3.667</b>	<b>25.199</b>
The Company’s prepaid income and Corporation taxes are netted off against the current income tax provision on the balance sheet as stated below:		
Corporation and income taxes	6.604	27.676
Prepaid taxes (-)	(6.604)	(23.055)
Corporation and income taxes payable	--	4.621
Deferred tax asset	(5.295)	(3.059)
Deferred tax liability	11.070	11.771
	<b>5.775</b>	<b>13.333</b>

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**b. Deferred taxation**

The Company recognizes deferred tax assets and liabilities based upon temporary differences between its financial statements as reported for IAS purposes and its statutory tax financial statements. These differences usually result in the recognition of revenue and expenses in different reporting periods for IAS and tax purposes. The movement of deferred taxation is given below:

	Cumulative temporary difference		Deferred tax	
	2010	2009	2010	2009
<b>Deferred tax asset</b>				
Warranty expense provision	7.861	5.327	1.572	1.065
Employee termination benefits	7.231	4.150	1.446	830
Unearned interest on receivables	2.615	2.100	523	420
Provision for diminution in value of inventories	598	2.406	120	481
Provision for financial assets held for trading	537	1.043	107	209
Provision for forward transactions	5.909	--	1.182	
Other	1.718	268	345	54
			<b>5.295</b>	<b>3.059</b>
<b>Deferred tax liability</b>				
Temporary differences arising from restating non-monetary assets	54.262	58.033	10.852	11.607
Unearned interest on payables	1.088	462	218	92
Other	--	362	--	72
			<b>11.070</b>	<b>11.771</b>
			<b>5.775</b>	<b>8.712</b>

Deferred income taxes are calculated using a principal tax rate of 20% (2009:20%).

A reconciliation of the deferred tax expense is as follows:

	2010	2009
<b>Opening balance, 01 January</b>	<b>8.712</b>	<b>11.189</b>
Deferred tax (income) charge	(2.937)	(2.477)
<b>Ending balance, 31 December</b>	<b>5.775</b>	<b>8.712</b>

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**17. EMPLOYEE TERMINATION BENEFITS**

In accordance with existing social legislation in Turkey, the Company is required to make lump-sum termination indemnities to each eligible employee who has completed one year of service with the Company, and whose employment is terminated due to retirement or for reasons other than resignation or misconduct.

The amount of indemnity is the equivalent of one month’s salary for each year of service subject to a ceiling which is TL 2.517,01 as of 31 December 2010 (2009: TL 2.365,16) on historical cost basis).

The Company has no other obligation for employee termination other than the retirement pay above.

In the accompanying financial statements, the Company reflected a liability for termination benefits based upon factors derived using their experience of personnel terminating their services and being eligible to receive retirement pay and discounted to present value at the balance sheet date by using average market yield, expected inflation rates and an appropriate discount rate. The principal actuarial assumptions used were as follows:

	<b>2010</b>	<b>2009</b>
Discount rate	10,0%	11,4%
Average yields	5,1%	4,8%

Movements of the reserve for retirement pay during the years are as follows:

<b>Opening balance as of 1 January</b>	<b>4.150</b>	<b>3.521</b>
Charge for the year	4.063	3.309
Disposals	(982)	(2.680)
<b>Ending balance, 31 December</b>	<b>7.231</b>	<b>4.150</b>

Number of personnel employed at the year end:	<b>4.485</b>	<b>3.709</b>
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**18. SHARE CAPITAL**

The authorized and paid-in capital of the Company was TL 190.000 consisting of 190.000.000 ordinary shares of par value TL 1 each at 31 December 2010 and 2009.

As of the balance sheet dates the shareholders of the Company and their percentage shareholdings were as follows:

	Shareholding %	Shareholding amount
Vestel Elektronik Sanayi ve Ticaret A.Ş.	68,5%	130.150
Shares held by public		
Vestel Elektronik Sanayi ve Ticaret A.Ş.	4,1%	7.850
Other shareholders	27,4%	52.000
Share capital		190.000
Inflation adjustment of share capital		15.720
		<b>205.720</b>

**19. COMMITMENTS AND CONTINGENCIES**

**a) Contingent asset**

As of the balance sheet dates letters of guarantee obtained from customers and suppliers is shown below:

	2010	2009
Letters of guarantee	2.154	1.321
Cheques and notes	6.769	8.684
Guarantees received from related companies	355.232	28.608
Guarantees received from third companies	28.687	15.057

- Vestel Elektronik has guarantee to Royal Bank of Scotland PLC and HSBC Bank A.S. in favour of Vestel White for derivative operations.

**b) Contingent liabilities**

	2010	2009
A. Behalf of incorporated body	7.067	6.312
D. Other contingent liabilities		
i. Behalf of shareholders	1.596.523	904.538
ii. Behalf of group companies	468.193	237.905
<b>Total</b>	<b>2.071.783</b>	<b>1.148.755</b>

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- Due to the export and investment incentive certificates obtained for tax purposes, the Company has committed to realize exports amounting to USD 91.036 thousand (2009: USD 181.727 thousand) as of 31.12.2010.
- The payment of VAT on certain export sales may be postponed and later cancelled by the tax office subject to clearance of certain routine formalities in due course. Responsibility of the Company continues until such clearance however no liability has arisen in the past and no liability is reasonably expected for the future. As of 31.12.2010, the amount of VAT is TL 29.180 (2009: TL 29.415).
- The Company has given payment guarantee to various suppliers in favour of Vestel CIS Ltd ve Vestel Trade Ltd.
- The Company is the guarantor for the bank loans which have been borrowed by Vestel CIS Ltd and OOO Vestel Trade from Citibank.
- The Company has given guarantee to Royal Bank of Scotland PLC in favour of Vestel Germany GMBH, Vestel Pazarlama and Vestel Elektronik Sanayi ve Ticaret A.Ş. for derivatives.
- The Company has given guarantee to HSBC Bank A.Ş. in favour of Vestel Pazarlama and Vestel Elektronik Sanayi ve Ticaret A.Ş. for derivatives.
- The value of executive proceeding consumer lawsuits TL 144 (2009: TL 46) and the value of lawsuits which have been finalized in favour of the Company amounted TL 1.025 (2009: TL 214).
- As of the balance sheet dates operational lease commitments are shown below:

	<b>2010</b>	<b>2009</b>
Less than one year	6	201
More than one year and less than four years	79	54
	<b>85</b>	<b>255</b>

**c) Derivatives**

As of 31.12.2010, the Company has entered in forward exchange contracts amounting to USD 39.573 thousand, EUR 18.198 thousand and TL 134.030 on a fixed amount USD 12.537 thousand, TL 18.192, CHF 123 thousand, EUR 96.968 thousand.

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**20. REVENUE**

	<b>2010</b>	<b>2009</b>
Domestic sales	460.771	363.608
Overseas sales	967.902	934.047
<b>Gross sales</b>	<b>1.428.673</b>	<b>1.297.655</b>
Sales discounts (-)	(4.417)	(359)
	<b>1.424.256</b>	<b>1.297.296</b>

Gross sales per currency segment are given below:

TL	460.771	363.608
EUR	740.823	735.418
USD	227.079	198.629
	<b>1.428.673</b>	<b>1.297.655</b>

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**21. COST OF SALES**

	<b>2010</b>	<b>2009</b>
<b>Cost</b>		
Direct materials used	1.163.446	933.732
Direct labour	61.369	50.769
General overhead	54.995	46.732
Depreciation and amortization	43.328	43.103
<b>Cost of goods produced</b>	<b>1.323.138</b>	<b>1.074.336</b>
<b>Changes in semi-finished goods</b>		
Opening inventory	4.559	5.725
Closing inventory	(5.042)	(4.559)
<b>Changes in finished goods</b>		
Opening inventory	41.551	40.294
Closing inventory	(46.106)	(41.551)
<b>Cost of goods sold</b>	<b>1.318.100</b>	<b>1.074.245</b>
Purchased during the year	642	1.311
Opening merchandise inventory	256	35
Closing merchandise inventory	(611)	(256)
<b>Cost of merchandise sold</b>	<b>287</b>	<b>1.090</b>
<b>Cost of sales</b>	<b>1.318.387</b>	<b>1.075.335</b>

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**22. NATURE OF EXPENSES**

Nature of expenses consists of cost of sales, research and development, selling, general and administrative expenses.

	<b>2010</b>	<b>2009</b>
Direct materials and merchandise expenses	1.170.391	939.599
Changes in semi-finished goods and finished goods	(5.039)	(91)
Employee and sub-contracted personnel cost	84.440	68.221
Depreciation and amortization	50.781	49.228
Energy expenses	12.486	10.714
Outsourcing expenses	2.315	2.141
Travelling expenses	2.057	1.049
Consulting expenses	3.695	3.308
Rent expenses	7.153	7.227
Sales commission expenses	23.120	15.891
Office expenses	2.929	3.051
Insurance expenses	3.422	3.739
Freight expenses	6.641	5.411
Employee termination benefits	982	2.680
Taxes paid	2.010	1.582
Other	27.253	16.225
	<b>1.394.636</b>	<b>1.129.975</b>

**23. OTHER INCOME AND EXPENSE**

Profit on sale of property, plant and equipment	238	125
Grant income	836	3.881
Other	2.773	4.184
<b>Other income</b>	<b>3.847</b>	<b>8.190</b>
Idle capacity expenses	2.613	6.639
Provision for diminution in value of inventories	--	432
Loss on sale of property, plant and equipment	77	--
Other	269	375
<b>Other expense</b>	<b>2.959</b>	<b>7.446</b>

Grant received is related to reimbursements made by the Directorate for Technology Follow up and Evaluation (“TEYDEB”) mainly for automated washing machine development project carried out by the Company.

Idle capacity expenses is related to unused capacity and pre-operation expenses for the new cooker and refrigerator factories which commenced their operations in year 2010 and 2009.

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**24. FINANCING INCOME AND FINANCING EXPENSE**

	<b>2010</b>	<b>2009</b>
Foreign exchange gain	63.450	95.465
Fair value gains on financial assets held for trading	1.043	492
Interest income from bank deposits	1.274	5.348
Interest income from term sales	255	10.103
Fair value gains on forward exchange contracts	28.509	462
Unearned interest on payables	3.188	5.142
<b>Financing income</b>	<b>97.719</b>	<b>117.012</b>
Foreign exchange loss	73.979	109.707
Bank loans interest expense	3.245	15.931
Interest expense from term purchases	1.950	532
Fair value losses on financial assets held for trading	537	1.808
Letters of credit expenses	3.416	7.063
Bank commission expenses	43	60
Unearned interest on receivables	3.076	3.234
Fair value losses on forward exchange contracts	13.715	4.510
Other	38	316
<b>Financing expense</b>	<b>99.999</b>	<b>143.161</b>

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**25. RELATED PARTY DISCLOSURE**

In the course of conducting its business, the Company conducted various business transactions with related parties on commercial terms. These comprised the following:

i) Year end balances with related parties are given below:

<b>Related party</b>	<b>Due from related parties</b>	<b>Due to related parties</b>
<b>2010</b>		
Vestel Elektronik Sanayi ve Ticaret A.Ş.	--	2.991
Vestel Holland B.V.	--	637
Vestel Dayanıklı Tüketim Malları Pazarlama A.Ş.	147.449	--
Vestel CIS Limited	9.694	--
Vestel Dış Ticaret A.Ş.	284.061	--
Other related parties	--	163
	<b>441.204</b>	<b>3.791</b>
<b>2009</b>		
Vestel Elektronik Sanayi ve Ticaret A.Ş.	2.088	--
Vestel Holland B.V.	--	3.583
Vestel Dayanıklı Tüketim Malları Pazarlama A.Ş.	90.764	--
Vestel CIS Limited	9.182	--
Vestel Dış Ticaret A.Ş.	246.083	--
Other related parties	3	35
	<b>348.120</b>	<b>3.618</b>

ii) Transactions carried out with related parties are given below:

	<b>Sales</b>	<b>Purchases</b>	<b>Financing income</b>	<b>Financing expense</b>
<b>2010</b>				
Vestel Elektronik Sanayi ve Ticaret A.Ş.	13.941	6.369	1.409	2.105
Vestel Dayanıklı Tüketim Malları Pazarlama A.Ş.	274.715	18.467	362	715
Vestel Dış Ticaret A.Ş.	962.959	6.797	16.461	24.804
Other related parties	331	1.072	1.711	1.440
	<b>1.251.946</b>	<b>32.705</b>	<b>19.943</b>	<b>29.064</b>
<b>2009</b>				
Vestel Elektronik Sanayi ve Ticaret A.Ş.	14.734	6.488	9.569	862
Vestel Dayanıklı Tüketim Malları Pazarlama A.Ş.	243.081	5.737	4.313	19
Vestel Dış Ticaret A.Ş.	927.288	11.037	14.538	14.730
Other related parties	6.002	298	742	802
	<b>1.191.105</b>	<b>23.560</b>	<b>29.162</b>	<b>16.413</b>

As of the balance sheet dates, key personnel’s salaries and other short term benefits are amounted to TL 2.143 (31.12.2009: TL 2.042).



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	Receivables						
	Trade receivables		Other receivables		Bank amounts	Derivatives	Other
	Related parties	Third parties	Related parties	Third parties			
<b>Maximum exposure to credit risk as of 31.12.2009 (A+B+C)</b>	<b>346.031</b>	<b>1.409</b>	--	<b>16.526</b>	<b>112.001</b>	--	40
- Secured portion of maximum credit risk with collateral	--	750	--	--	--	--	--
A. Carrying amount of financial assets that are not overdue and not impaired	336.936	1.392	--	16.526	112.001	--	40
B. Carrying amount of financial assets whose terms were renegotiated, otherwise are overdue and impaired	9.095	17	--	--	--	--	--
- Carrying amount secured with collateral	--	750	--	--	--	--	--
C. Carrying amount of assets that are impaired	--	--	--	--	--	--	--
- Overdue (gross carrying amount)	--	38	--	--	--	--	--
- Impairment	--	(38)	--	--	--	--	--
- Carrying amount secured with collateral	--	--	--	--	--	--	--

Aging of overdue trade receivables is given below:

	Trade receivables
<b>2010</b>	
Not more than 30 days	174
Within 1 month to 3 months	9
Within 3 months to 12 months	2.334
Over 12 months	7.369
	<b>9.886</b>
<b>2009</b>	
Not more than 30 days	1
Within 1 month to 3 months	385
Within 3 months to 12 months	8.726
Over 12 months	38
	<b>9.150</b>

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**Interest rates risk**

Interest rate risk arises because changes in interest rates may affect profitability as disclosed in financial statements.

The Company is subject to interest rate risk as a result of differences in balancing off the dates or timing differences related to assets and liabilities maturing or to be subjected to price revision. The Company manages its interest rate risk by applying risk management strategies whereby its strives to balance off the dates of changes in interest rates related to assets and liabilities.

	2010	2009
<b>Fixed interest rate financial instruments</b>		
Financial assets-time deposits	5.419	84.526
Financial liabilities	111.844	6.521
<b>Variable interest rate financial instruments</b>		
Financial assets	--	--
Financial liabilities	35.137	103.810

As of balance sheet dates, the Company’s annual effective interest rates are as follows:

2010 (%)	USD	EUR	TL
<b>Assets</b>			
Cash and cash equivalents	--	1,45	8,7
Trade receivables	0,31	0,61	6,53
<b>Liabilities</b>			
Borrowings	--	1,89	7,69
Trade payables	0,3	0,8	6,6
<b>2009 (%)</b>	<b>USD</b>	<b>EUR</b>	<b>TL</b>
<b>Assets</b>			
Cash and cash equivalents	1,5	0,9	6,8
Trade receivables	0,6	0,7	7,3
<b>Liabilities</b>			
Borrowings	5,4	2,3	--
Trade payables	0,2	0,5	7,3

All other variables are held constant, if the interest rate applied to the Company increase/decrease by 1 point as of 31.12.2010, net income will increase/(decrease) by TL 170 (31.12.2009: TL 304).

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***Capital risk management***

The Company’s capital management objectives are:

- ensure the Company’s ability to continue as a going concern; and
- to provide an adequate return to shareholders,

By pricing products and services commensurately with the level of risk

The Company monitors capital on the basis of the carrying amount of equity plus its total of current and non current borrowings (net debt) less cash and cash equivalents as presented on the face of the consolidated balance sheet.

The Company sets the amounts of capital in proportion to its overall financing structure i.e. equity and financial liabilities. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure the Company may adjust the amount of dividends paid the shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Company’s overall financing is as follows:

	<b>2010</b>	<b>2009</b>
Total borrowings	146.981	110.332
Less: Cash and cash equivalents	(19.552)	(112.041)
<b>Net debt</b>	<b>127.429</b>	<b>(1.709)</b>
Total equity	516.031	593.874
<b>Overall financing</b>	<b>643.460</b>	<b>592.165</b>

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**Liquidity risk**

Liquidity risk comprises the risk that the Company becomes unable to find its payment requirements.

The Company manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash-outflows due in day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30 day projection.

The breakdown of liabilities according to their contractual maturity is based on the maturity dates from the date of the balance sheet is given below:

<b>2010</b>	<b>Book value</b>	<b>Total cash out flow</b>	<b>Within 3 months</b>	<b>3 to 12 months</b>	<b>1 to 5 years</b>	<b>Over 5 years</b>
<b>Contractual maturities</b>						
Borrowings	146.981	151.347	35.654	45.725	69.797	171
<b>Expected maturities</b>						
Trade payables	270.984	272.072	241.639	30.433	--	--
Other liabilities	21.624	21.624	7.401	14.223	--	--
	<b>292.608</b>	<b>293.696</b>	<b>249.040</b>	<b>44.656</b>	<b>--</b>	<b>--</b>
<b>2009</b>	<b>Book value</b>	<b>Total cash out flow</b>	<b>Within 3 months</b>	<b>3 to 12 months</b>	<b>1 to 5 years</b>	<b>Over 5 years</b>
<b>Contractual maturities</b>						
Borrowings	110.332	113.173	33.787	34.443	41.284	3.659
<b>Expected maturities</b>						
Trade payables	195.797	196.259	192.156	4.103	--	--
Other liabilities	11.005	11.005	5.410	5.595	--	--
	<b>206.802</b>	<b>207.264</b>	<b>197.566</b>	<b>9.698</b>	<b>--</b>	<b>--</b>

However expected maturities may differ from contractual liabilities in response to changes in term that may occur in the ordinary course of business.

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***Foreign currency risk***

The majority of the Company’s transactions are carried out in Euros and US Dollars. Exposure to currency exchange rates arise from the Company’s trade receivables, bank loans and trade payables which are primarily denominated in US Dollars and Euros.

Foreign exchange risk arises from future commercial transactions, recognized assets and liabilities and net investments in foreign operations.

The Company manages its currency exposure risk by organizing a balanced distribution between its foreign currency assets and commitments and by matching off the liabilities and receivables and its net currency position. Additionally, the Company holds derivative financial instruments to hedge its foreign currency risk exposures. The Company engages in cross currency forward contracts.

	<b>USD</b> <b>(‘000)</b>	<b>EUR</b> <b>(‘000)</b>	<b>GBP</b> <b>(‘000)</b>	<b>TL</b> <b>equivalent</b>
<b>2010</b>				
Cash and cash equivalents	1.228	8.031	6	18.369
Available-for-sale investments	9.668	--	--	14.947
Trade receivables	21.768	126.785	88	293.659
<b>Total foreign currency assets</b>	<b>32.664</b>	<b>134.816</b>	<b>94</b>	<b>326.975</b>
Trade payables	74.077	40.931	--	198.395
Current borrowings	--	24.283	--	49.757
Non-current borrowings	--	32.696	--	66.996
<b>Total foreign currency liabilities</b>	<b>74.077</b>	<b>97.910</b>	<b>--</b>	<b>315.148</b>
<b>Net foreign currency position</b>	<b>(41.413)</b>	<b>36.906</b>	<b>94</b>	<b>11.827</b>
Derivatives				
Assets	39.573	18.198	--	98.469
Liabilities	(12.357)	(96.968)	--	(217.801)
	<b>27.216</b>	<b>(78.770)</b>	<b>--</b>	<b>(119.332)</b>

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	<b>USD</b> <b>(‘000)</b>	<b>EUR</b> <b>(‘000)</b>	<b>GBP</b> <b>(‘000)</b>	<b>TL</b> <b>equivalent</b>
<b>2009</b>				
Cash and cash equivalents	12.575	22.542	9	67.655
Trade receivables	15.227	107.554	--	255.275
<b>Total foreign currency assets</b>	<b>27.802</b>	<b>130.096</b>	<b>9</b>	<b>322.930</b>
Trade payables	53.289	31.114	--	147.451
Current borrowings	19.715	17.458	--	67.400
Non-current borrowings	--	19.873	--	42.932
<b>Total foreign currency liabilities</b>	<b>73.004</b>	<b>68.445</b>	<b>--</b>	<b>257.783</b>
<b>Net foreign currency position</b>	<b>(45.202)</b>	<b>61.651</b>	<b>9</b>	<b>65.147</b>

On basis of the above an increase of 10% in the foreign exchange rates against the Turkish Lira as of 31 December 2010 will amount to a profit/loss of TL 10.750 (2009: TL 651) and a increase/decrease will amount to profit of the same amount.

***Fair value of financial instruments***

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists.

The estimated fair values of financial instruments have been determined by the Company using available market information, management’s judgment and appropriate valuation methodologies. The following disclosure of the estimated fair value of financial instruments is made with the requirements of IAS 32. To the extent relevant and reliable information is available from the financial markets in Turkey the fair value of the financial instruments of the Company is based on such market data. The fair values of the remaining financial instruments of the Company can only be estimated. The estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange.

The following methods and assumptions were used to estimate the fair value of the Company’s financial instruments:

***Financial assets***

Monetary assets for which fair value approximates carrying value:

-Balances denominated in foreign currencies are translated at year-end exchange rates. The fair value of certain financial assets carried at cost, including cash and due from banks, marketable securities plus the respective accrued interest are considered to approximate their respective carrying values.

-The carrying value of the trade receivables net of provisions for uncollectible are considered to approximate their fair values.

***Financial liabilities***

Monetary liabilities for which fair value approximates carrying value:

-The fair values of short-term bank loans and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature.

-The fair values of long-term bank borrowings which are denominated in foreign currencies and translated at year-end exchange rates are considered to approximate their carrying values.